

# *Making a LIVING as an Independent Music Teacher*

Learn the secret to having a full studio of high-quality, enthusiastic students.

Learn how to have students who happily pay you a livable wage.

Create a balanced life-schedule of your choice.

This fun, interactive presentation will include ten specific techniques for raising summer income.

## Lee Galloway

### State President of the Music Teachers' Association of California

will present this stimulating interactive session covering:

- ▶ The SECRET of keeping your studio comfortably full “automatically”
- ▶ The SECRET of having high quality, enthusiastic students
- ▶ How to receive your tuition easily from students, in ways that don't seem “money-obsessed”
- ▶ 10 Specific Techniques for maintaining high income in the summer months
- ▶ Payment plans: why the difference and which one works for you?
- ▶ Giveaways to audience members!
- ▶ Interaction with audience creates a great, fun, learning environment!

Monday April 14<sup>th</sup>, 2008 10:00 am – 12:00 pm

Recital Hall of PianoSD.Com

with complimentary breakfast and light lunch provided by

**PianoSD.com**

1233 Camino Del Rio South

San Diego, CA 92108

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[www.pianosd.com](http://www.pianosd.com)

Following the workshop, you are invited to join

**Lovley's Music**

for the Grand Opening of our satellite store within PianoSD.com.

Present any handout from the Lee Galloway workshop and receive  
a 20% discount on your purchase.